

SUPPLIER PARTNERSHIPS. DECODED.

17 yrs.
of experience

250+
supplier partnerships
developed

1,500+
supplier assessments



Supplier relationships in **7** countries

\$2B+
in brand launches

\$1B
annual business
volume managed

WHO WE ARE

A strategic sourcing consultancy located in Minneapolis, specializing in the growth of small to medium sized businesses.

WHAT WE DO

We help businesses find and develop partnerships with key suppliers – driving growth, productivity and profit.

WHO WE SERVE

Retailers, suppliers and 3rd party retail sales teams who make and sell products for people; specifically home goods and apparel.



SOLUTIONS

Successful management of your supplier matrix comes down to understanding two key concepts: what makes a supplier great, and what makes a great supplier for YOU. JHL has the experience to help you effectively establish and/or strengthen your supplier partnerships – bringing your business vision to life. **JHL's customized solutions start with three key principles:**

ABOUT

Retail is undergoing a massive transformation. In response, the need for improved purchasing partnerships, processes and decision making is growing exponentially. That's where JHL Solutions comes in... our strategic sourcing services focus on your most critical issues and opportunities:

- Improve your sales and profitability
- Elevate existing partnerships
- Find new supplier partners
- Streamline development / production lead-times
- Enhance collaboration across teams

Why JHL Solutions?

- Customized solutions
- Depth of expertise
- Flexible and efficient
- Cultural agility
- Value-based pricing structure

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ASSESS

Research and data that gives you the confidence to move forward.



COACH

Customized support to meet leaders and teams where they are.



IMPLEMENT

Implementation to bring your partnership and product development initiatives to life.